### A JOINT MEETING OF THE BOARDS OF DIRECTORS OF SURRY TELEPHONE MEMBERSHIP CORPORATION AND PIEDMONT COMMUNICATIONS SERVICES, INC.

A joint meeting of the Board of Directors of Surry Telephone Membership Corporation and the Board of Directors of Piedmont Communications Services, Inc. was held on Thursday, January 16, 2025, at 9:00 AM in the boardroom of the Surry Telephone office building, Dobson, NC.

Present in person were Directors Chris Younger, Joe Atkins, Ronnie Griggs, Jean Hardy, Joe Riddle, Gene Rees, Chad Bullington, CEO Richie Parker and General Counsel Raymond Parker. Director Bud Snyder joined the meeting by "Google Meet" conference.

Chris Younger, President of Surry Telephone, presided.

### CONSENT AGENDA

- The Minutes of the December 11, 2024, joint Board Meeting of Surry Telephone and Piedmont Communications Services.
- Capital Credits proposed for refund to Estates of deceased members discounted to present value of \$22,993.19.
- Uncollectible Accounts for Surry Telephone in the amount of \$4,028.72 and PCSI accounts in the amount of \$641.54 were proposed for write-off.

No items in the Consent Agenda were requested to be removed and discussed separately. A motion to approve the Consent Agenda items was made, seconded, and unanimously approved. Full reports of items on the Consent Agenda were available to the Board Members at the meeting and are on-file in the Company Office.

# DISCOUNT RATE FOR EARLY REFUNDS OF CAPITAL CREDITS

The Board conducted its annual review of the discount rate for early refunds of Capital Credits. These are the rates used to reduce the early payout to a rate that will approximate the "present value" of funds. In the past and currently, the GATT rate is used. Our method (formula) for calculating the discount rate has not changed for several years; however, the GATT Rate changes each year. After discussion, the Board felt that the continued use of the GATT Rate remains an appropriate method for determining "present value." The current GATT Rate is 4.15%. A motion was unanimously approved that the GATT Rate of 4.15% be used for discounting capital credit refunds to estates for 2025 or until a new rate is determined.

# 2025 ANNUAL MEETING

The 2025 Nominating Committee meeting originally scheduled for Monday night, January 6, 2025, was rescheduled due to

weather, and was held on Tuesday evening, January 7, 2025, at 7:00 PM. Mr. Danny Hodges was elected Chairman of the 2025 Committee, and Mr. Clarence Cropps was elected Vice-Chair. The following Directors were nominated for additional three-year terms:

Level Cross Exchange Mr. Joe Riddle Reeds Exchange Mr. Bud Snyder Westfield Exchange Ms. Renee Martin

There were no other nominations.

At the February Board Meeting, after time has passed for filing petitions, the board will discuss further plans for the 2025 Annual Meeting of the members.

It was noted that also at the February Meeting the 2025 Annual Meetings of PCSI are scheduled. It was the consensus of the PCSI Board that these meetings be by Unanimous Written Consent in lieu of an actual meeting, re-electing the current board members and officers. These documents will be prepared.

#### OPERATING REPORTS

CEO Richie Parker reviewed the company's Mission Statement.

CEO Parker reviewed with the Board the list of port-outs and port-ins during the previous month.

The unaudited financials for November 2024 were reviewed.

The Board received a Subscriber Report based upon the consolidated figures for Surry Telephone and PCSI through the January 1, 2025, billing.

The Boards reviewed investments, check registers, call analysis, top customer reports and trouble calls for both Surry Telephone and PCSI.

The operating reports were in the Board packets and are on file in the company offices.

#### CEO UPDATES

<u>Construction Update</u>: CEO Parker reviewed the construction and splicing projects that are underway.

<u>Network Update</u>: The boards reviewed the several network operations projects underway and being planned. Our big push is to get cooper out of our network by end of 2025.

Service Level Update: No major issues, but some video outages

caused by snow on the dish antennas.

<u>Cyber Update</u>: The Board received the monthly update on company cyber security efforts.

<u>CATV/Video Update</u>: "Newsmax" channel has been removed. ESPN App is now free. Mr. Parker announced that December 31, 2026, will be the complete "sunset" date for Video. Many of the video contracts will expire prior to this date and not be renewed. Other contracts will be negotiated to expire on December 31, 2026. Cable TV customers will begin the sunset process in the  $3^{rd}$  and  $4^{th}$  quarter of 2025; Many IPTV customers will begin the sunset process in  $1^{st}$  quarter of 2026. We will average sunsetting about 200 customers per month.

Accounting Update: The 2024 audit process has begun. Reviewed process of converting our DSL 25/3 customers to fiber. WE have created a 100/100 fiber rate which will not result in an increase in an existing customer's monthly rate. This rate is not available to new customers. New customer's will be at 300/300 rate. Our last internet speed and price change was in 1024. Mr. Parker announced that internet pricing will be leveraged without video sunset schedule.

Customer Payment Trends were reviewed.

Marketing Update: A marketing update was given.

Personnel Update: CEO Parker gave a Personnel Report.

## Affiliate Updates:

- Carolina West—Reviewed the December 12, 2024, Board meeting, including the 2025 Budget, current financials and subscriber statistics. Discussed the parent company feedback. CWW has asked to move our Board dates of Feb. 20 and December 18, back one day to Wednesday Feb. 19 and December 17. The consensus of the board was to approve these schedule changes.
- Accesson-Reviewed the December 13, 2024, Board Meeting including the 2025 budget and current financials.

Detailed CEO updates are on file in the Company office.

### OTHER BUSINESS

CEO Parker gave the boards updates on Surry EDP and the Mount Airy Chamber of Commerce boards that he serves upon.

#### **ADJOURNMENT**

The next regular joint meeting of the boards is now scheduled for Wednesday, February 19, 2025, at 9:00 AM. This will also be the annual meetings for PCSI.

President Younger asked if there was any further business to come before the meeting. There was none.

Mr. Younger declared the meeting adjourned at 11:00 am.

SUBMITTED:

Secretary

**APPROVED:** 

Surry Telephone Membership Corporation

President

Piedmont Communications Services, Inc.

President